



# Proposed Training Outline

## Connecticut Housing Finance Authority

### Connecticut Faith and Community Development Training Initiative (Pilot 2017)

#### Participants

Faith and Community Based organizations in Connecticut who have expressed an interest and demonstrate the potential capacity to develop affordable and mixed income housing and economic development in their communities

Each participating organization will have the opportunity for up to 4 participants for each session, with a strict attendance requirement for all sessions. Anticipating 8 Organizations participating

#### Program Goal(s)

Prepare participating organizations to collaborate with HUD, DOB and CHFA and their sponsored/supported agencies in working with local governments and organizations in establishing viable development opportunities. Facilitate concrete collaborative partnerships that identify and address affordable and mixed income housing and economic development projects in underserved and/or challenged communities and regions in the state of Connecticut.

#### Length & Timing of Training

Training will consist of sessions, conducted over a 2 month timeline. Sessions will be held on 3 scheduled Saturdays. Sessions will be 7 hours each.

#### Supplemental Training

Participants will have access to up to 3 hours of supportive consultancy by FFCC between each training session onsite or at FFCC offices, as needed.

**Training Program Cost           \$31,700.00**  
**Inclusive of All Costs for Training, TA & Other Related Expenses**

## Training Session Outline

- **Session 1 - Introduction to Development**
  - **Organizational Assessment**
    - Mission Consistency
    - Organizational Design, Governance
    - Needed Organization Certifications
  - **Framing the Project**
    - General Project Definition
    - Feasibility
      - Land Use Basics
      - Demand Survey
  - **Building the Project Team**
    - Developer vs Development Consultant
    - Components/Members
    - Conditions/Timing
  - **Building Support/Consensus**
    - Contextual Neighborhood Design Concepts
    - Community Organizing Basics
      - Comparative Case Study
  - **Homework – Understanding & Organizing Your Community**
    - Local Planning & Zoning Analysis/Review
    - Review of Existing Community Plans
    - Asset Mapping Set-up
    - Develop Local/State/Federal Support Grid
- **Session 2 - Project Design & Application**
  - Homework Review & Analysis
  - RE Development Concepts
    - 70 Steps In Development
  - Practical Site Issues
    - Securing/Defining Site Control
    - Site Viability
      - Valuation & Site Review
    - Pre-Development Budgeting
  - Planning & Zoning Issues
    - Planning & Zoning Preparation
      - Planning & Zoning Needs
  - Finalizing Partnership Structure
  - Homework
    - Community Engagement Experience
      - Asset Mapping Actual
      - Support Grid Activation



- **Session 3 - Putting the Pieces Together**
  - **Homework Analysis & Review**
  - **Special Topic Overviews (As 201 Prep)**
    - **Special Use/Needs Considerations**
      - **Supportive Services & Programs**
    - **Financing Overview**
  - **Project Timeline & Process**
    - **Engaging the Team**
    - **Developing the Concept Package**
  - **Preparing to Face the Sharks**
    - **Shark Tank Simulation**
      - **Project Feasibility Review & Analysis**
      - **Final Project Presentation**
      - **Feedback Session**
      - **Next Steps Planning**